

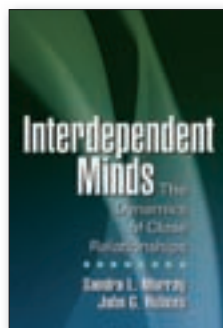
Social Psychology

Interdependent Minds The Dynamics of Close Relationships

Sandra L. Murray, University at Buffalo,
The State University of New York, USA

John G. Holmes, University of Waterloo, Canada
Foreword by **Harry T. Reis**

DISTINGUISHED CONTRIBUTIONS IN PSYCHOLOGY SERIES



"Reading this book is so enjoyable that you don't realize until the end that Murray and Holmes have quietly revolutionized relationship science. Experts and novices alike will delight in the flow of the narrative and the depth of the insight. The authors' expansive theory, which integrates a vast literature and offers countless new ideas, is an inspiration; it will serve as the framework that launched a thousand studies."

- **Eli Finkel**, Department of Psychology,
Northwestern University, USA

"Grounding their conclusions in the best and latest scientific theory and research, Murray and Holmes take the reader on a very interesting journey through the ups and downs of close relationships. They do a wonderful job of unpacking and explaining how and why events that occur in relationships influence the ways partners think, feel, and behave. It is refreshing to see such a readable, practical work grounded so squarely in solid scientific principles and data. Would make a great supplemental text for courses on intimate relationships."

- **Jeffrey A. Simpson**,
Department of Psychology, University of Minnesota, USA

Why do some marriages grow stronger in the face of conflict or stress while others dissolve? In this book, two pioneering researchers present a groundbreaking theory of how mutually responsive behaviors emerge – or fail to emerge – in relationships. Illustrating their findings through the vivid stories of four diverse couples, the authors explore how conscious considerations interact with unconscious impulses to foster trust and commitment. Compelling topics include why marriages have such different personalities and what makes partners truly compatible. Also discussed are implications of the model for helping couples sustain satisfying relationships and improve troubled ones.

This book will be important reading for social and personality psychologists, and of interest to clinical psychologists and other clinicians who work with couples. It may also serve as a text in graduate-level courses on close relationships.

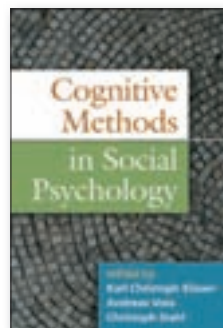
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H.T. Reis, Foreword. 1. Motivating Responsiveness: Why a Smart Relationship Unconscious? 2. Procedural Rules for Responsiveness: The Motivation-Management Model. 3. Trust: When to Approach? 4. Commitment: How Close a Connection? 5. The Situational Risks: Seek Connection or Avoid Rejection? 6. The Rules for Seeking Connection: Increase and Justify Own Dependence. 7. The Rules for Avoiding Rejection: Withhold Own and Promote Partner Dependence. 8. Relationship Personality: Making Certain Rules a Habit. 9. Being Swept Away: How Passionate Love Makes It Natural to Connect. 10. Being Mowed Over: How Real Life Makes It Natural to Self-Protect. 11. How the Person, the Pairing, and the Context Make (or Break) Relationships. 12. A Practical Guide for Relationships.

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Cognitive Methods in Social Psychology

Karl Christoph Klauer, University of Freiburg, Germany;
Andreas Voss, University of Heidelberg, Germany;
Christoph Stahl, University of Cologne, Germany (Eds.)



"To understand the cognitive processes involved in social phenomena, social psychologists routinely borrow methods from cognitive psychology. This book offers an excellent overview of these methods and ensures that readers can make good use of them. Each chapter covers one methodological approach, from its theoretical rationale and social psychological applications to the nuts and bolts of its implementation in the laboratory. The book is suitable for graduate-level research methods classes in psychology and is highly recommended for seasoned researchers as well."

- **Norbert Schwarz**,
Charles Horton Cooley Collegiate Professor of Psychology, University of Michigan, USA

"Social psychologists have been waiting for a book like this for years. Finally, in one place, a practical how-to guide to the most widely used methods for conducting social-cognitive research. The contributors do a wonderful job of explaining both the best uses for these measures and the details of implementing them effectively. Every social psychological researcher will want to own this book as a reference."

- **Jeffrey Sherman**, Department
of Psychology, University of California, Davis, USA

Researchers are increasingly applying cognitive methods to investigate social psychological phenomena. This book provides a comprehensive introduction to widely used social cognitive methods and offers practical, nuts-and-bolts guidance for implementing them. Leading authorities present attentional paradigms, priming paradigms, and response interference tasks; psychobiological approaches, such as neuroimaging; applications of mathematical models; and other methods. Detailed procedural information helps researchers and students take their first steps in using these state-of-the-art tools. Each chapter is illustrated with recent research examples and includes helpful recommendations for further reading.

This book will be important reading for researchers and graduate students in social psychology. It may also serve as a supplemental text in graduate-level courses in social cognition and psychology research methods.

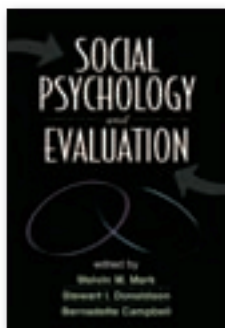
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Social Psychology and Evaluation

Melvin M. Mark, The Pennsylvania State University, USA;
Stewart I. Donaldson, Claremont Graduate University, USA;
Bernadette Campbell, Carleton University, USA (Eds.)



"The study of social processes, the design of social interventions, and the assessment of effectiveness of programs and policies are important endeavors. However, scholars in these areas have become increasingly isolated. Social Psychology and Evaluation brings together leading scholars to identify issues of shared interest and to reintegrate these areas empirically and conceptually. Bridging theory and practice, intervention and evaluation, and social psychology and social policy, the book is well written and

accessible to a broad audience. At a time of increasing specialization, each chapter reminds us that theory, application, and evaluation are complementary and that understanding how these areas relate produces better science and greater benefit to society. This volume is timely, informative, and important; it sets a valuable agenda for the field for many years to come." - **John F. Dovidio**, Yale University, USA

This compelling work brings together leading social psychologists and evaluators to explore the intersection of these two fields and how their theory, practices, and research findings can enhance each other. An ideal professional reference or student text, the book examines how social psychological knowledge can serve as the basis for theory-driven evaluation; facilitate more effective partnerships with stakeholders and policy makers; and help evaluators ask more effective questions about behavior. Also identified are ways in which real-world evaluation findings can identify gaps in social psychological theory, and test and improve the validity of social psychological findings; for example, in the areas of cooperation, competition, and intergroup relations. The volume includes a useful glossary of both fields' terms and offers practical suggestions for fostering cross-fertilization in research, graduate training, and employment opportunities. Each tightly edited chapter features an introduction and concluding reflection/discussion questions from the editors.

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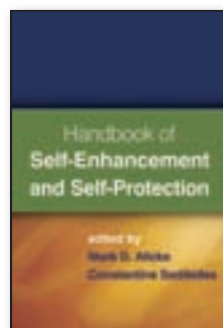
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Handbook of Self-Enhancement and Self-Protection

Mark D. Alicke, Ohio University, USA
Constantine Sedikides, University of Southampton, UK (Eds.)



"How do people go about enhancing their favorable views of themselves? How do they protect themselves against losing face and losing self-esteem? This excellent book provides a rich and thought-provoking survey of research on these questions. The drive to make a good name for oneself and protect it from disparagement underlies a wide range of human strivings, from high achievements to the deepest excesses of interpersonal evil. This book has much to offer anyone interested in human nature." - **Roy F. Baumeister**, Francis Eppes

Professor of Psychology, Florida State University, USA

"A remarkably comprehensive review and analysis of a vibrant area of self-related research. The volume is stunning in its breadth and depth, integrating the rich tradition of theory and research on self-enhancement and self-protection with cutting-edge developments in social neuroscience, social cognition, and interpersonal relations. Equally impressive, the Handbook bridges basic research and real-world applications, addressing clinical, health, and social policy implications. Written in an engaging and accessible style, this is an invaluable resource for students and specialists alike." - **June Price Tangney**, University Professor of Psychology, George Mason University, USA

This is the first major volume dedicated to the processes by which people exaggerate their virtues, deemphasize their shortcomings, or protect themselves against threatening feedback. Leading investigators present cutting-edge work on the key role of self-enhancing and self-protective motives in social perception, cognition, judgment, and behavior. Compelling topics include the psychological benefits and risks of self-enhancement and self-protection; personality traits and contextual factors that make certain individuals more likely to hold distorted views of the self; innovative approaches to assessment and measurement; and implications for relationships, achievement, and mental health.

The book will be important reading for social and personality psychologists and graduate students, and for developmental and clinical psychologists. It may also serve as a supplemental text in graduate-level courses.

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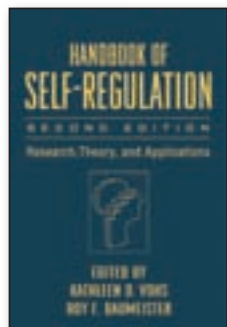
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Roy F. Baumeister, Florida State University, USA (Eds.)



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“In a fast-developing field with profound implications for understanding and intervening in human behavior, an up-to date, go-to-resource is invaluable. Vohs and Baumeister are eminent scientists who prove exactly that with this volume. Clinicians, prevention specialists, policymakers, and scholars will all find this a wise and highly useful reference on an essential aspect of human nature.” - **Thomas Joiner, Robert O. Lawton** Distinguished Professor of Psychology, Florida State University, USA

This authoritative handbook reviews the breadth of current knowledge on the conscious and nonconscious processes by which people regulate their thoughts, emotions, attention, behavior, and impulses. Individual differences in self-regulatory capacities are explored, as are developmental pathways. The volume examines how self-regulation shapes, and is shaped by, social relationships. Failures of self-regulation are also addressed, in chapters on addictions, overeating, compulsive

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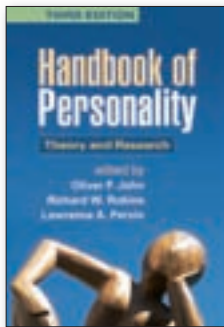
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Handbook of Personality Theory and Research

3RD EDITION

Oliver P. John, University of California, Berkeley, USA;
Richard W. Robins, University of California, Davis, USA;
Lawrence A. Pervin, Professor Emeritus, Rutgers University, USA (Eds.)

“This is the best, most comprehensive text of its kind that I have encountered in more than two decades of teaching this material at the graduate level. The chapter authors are acknowledged experts who offer cutting-edge coverage of their respective topics, with an excellent balance of theory and research. My students are challenged by the text – which I take as a compliment to the editors – and acquire appropriate mastery of this broad field from it. I recommend this book highly for both master’s and doctoral-level students.” - **Lee P. Berrigan**, Department



of Psychology, California State University, Sacramento, USA

"With this third edition ... the vibrant state of theory, research, and application in personality psychology is abundantly evident. The editorial team has brought together an all-star cast of chapter authors who offer state-of-the-science discussions of classic and contemporary topics in personality psychology, accessible to scholars and students alike. Truly, this is a landmark work." - Mark Snyder, McKnight Presidential Chair

in Psychology, University of Minnesota, USA

Long the reference of choice for researchers and students of personality, this authoritative handbook is now in a substantially revised and expanded third edition. Following an introductory section that describes the most important theoretical approaches in personality, the volume is now organized around five broad content areas: biological bases; development; self and social processes; cognitive and motivational processes; and emotion, adjustment, and health. Within each area, new and updated chapters review what is known, present innovative research designs and findings, and discuss key questions and controversies in the field.

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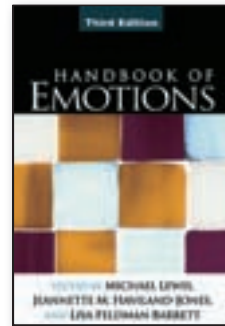
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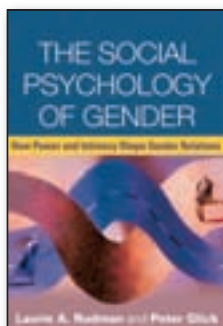
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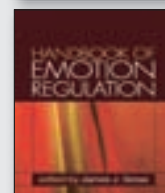
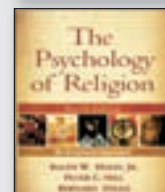
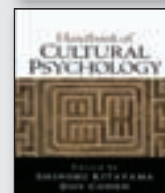
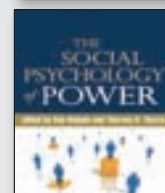
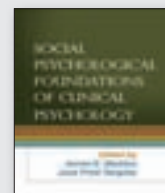
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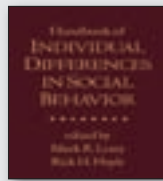


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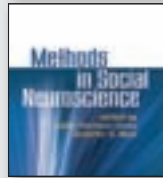
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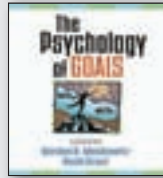
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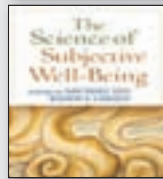
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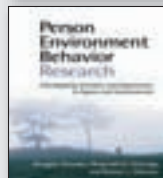
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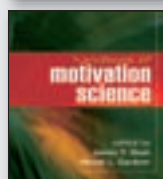
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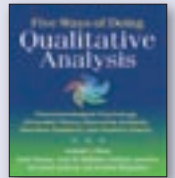
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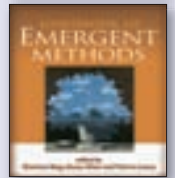
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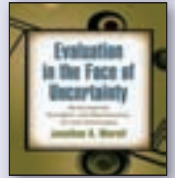
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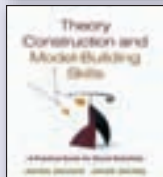
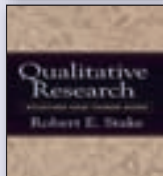
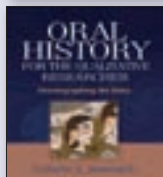
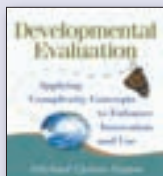
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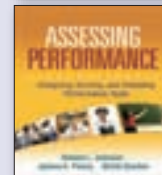
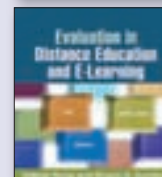
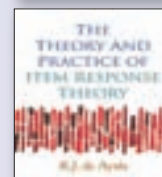
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